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President Report – Annual General Meeting October 1, 2020

I was trying to figure out how to best describe this year, again I would say eventful as is every year, but I think we can also add, unpredictable, pivotal, challenging, particularly since March of this year. I'm sure there are many more ways to describe it. Again, it included outstanding fundraising totals, which I continue to be surprised by and grateful for. To the extent that they can report I will leave the details of client services and operations to Kelly Barnie and the details of Community Relations and fundraising to Shormila Bakshi.

In 2020 the YANA run Big Love Benefit raised \$166,000 for Comox Valley families. This surpassed the previous year total by \$10,000. This event continues to be well supported by the community and sells out in seconds. We were incredibly fortunate that we were able to host the event given that the COVID pandemic resulted in gatherings being shut down shortly after the event. We already know the 2021 BLB will be a completely different model and staff and committee are already working on what that will look like. The Comox Bike Company YANA Ride also exceeded the previous year total by raising almost \$110,000 which was an astounding \$30,000 more than 2019. I must admit that both Kelly B and Shormila expected great results and were totally confident right from the start. Given that it was a totally virtual event unlike anything we had done before I was skeptical, so big thank you to them for proving me wrong. In addition to those 2 events, the Christmas Crackers continued with 2 IG Wealth Management Consultants coming on as sponsors for 2019 and 2020. Although Staff and the Board are heavily involved the contribution of volunteers and the support of the community cannot be overlooked. Third party events began as usual for YANA in 2019, however following the restrictions resulting from the COVID pandemic, third party fundraising events fell off considerably early in 2020. Given that our end of year is May 31, the results of this will become more apparent as we go forward into the 2020 – 2021 fiscal year.

The fiscal year began with a budget forecasting a deficit of approximately \$50,000 for YANA. In the end there was a surplus of over \$82,000. This shows that despite the hard work by the ED and Treasurer preparing a budget it is virtually impossible to predict what the revenue and some of the expenses will be. As always the community continues to honour the legacy of Sandra Williams and support YANA in tremendous and unexpected ways. YANA client services continue to increase and therefore expenses continue to increase and I will leave it to Kelly B to talk about that.

This has been my 9th year on the board, and I continue to feel very fortunate to be involved with YANA and to have met the people I have. To the board, the staff and volunteers thank you for all you do. To our clients and families, You are Not Alone, you have a whole community behind you.